**KCA Advanced Licensing Course Program**

Wednesday 29th July, 2015

|  |  |
| --- | --- |
| 8:30 - 9:00 | Registration |
| 9:00 – 10:30 | Welcome  Course Objectives  Types of Technology Licensing  Establishing Chain of Title  Why are you Licensing? |
| 10:30 – 11:00 | Morning Break |
| 11:00 – 12:30 | Structure of the Licence Deal |
| 12:30 – 13:30 | Lunch |
| 13:30 – 15:00 | Negotiating a Licence Agreement  Valuing IP |
| 15:00 – 15:30 | Afternoon Break |
| 15:30 – 17:00 | Term Sheet |
| 17:15 – 18:00 | Drop in Centre / Coaching Clinic |
| 18:30 – 22:30 | Dinner  The Little Kitchen, 275 Arden Street, Coogee |

Thursday 30th July, 2015

|  |  |
| --- | --- |
| 9:00 – 10:30 | Anatomy of a Licence |
| 10:30 – 11:00 | Morning Break |
| 11:00 – 12:30 | Anatomy of a Licence / drop in clinic time |
| 12:30 – 13:30 | Lunch |
| 13:30 – 15:00 | Execution and post execution contract compliance |
| 15:00 – 15:30 | Afternoon Break |
| 15:30 – 17:00 | Renegotiating / amending licence agreement |